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Press Release

AZURE CAPITAL MAKES SENIOR APPOINTMENTS TO SUPPORT GROWTH

Azure Capital (“Azure”) is pleased to announce the appointment of three new Partners to support its continued growth as one of Australia’s leading financial advisory firms, an independently operated affiliate of Natixis CIB.

Phil Prenc has been appointed as a Partner in Azure’s Sydney office.

Phil has over 18 years of corporate advisory experience and was most recently Head of Infrastructure Australia and New Zealand at Goldman Sachs, prior to that having spent 10 years with Macquarie Capital. Phil recently worked on Infratil’s defence of an unsolicited takeover offer by AustralianSuper, including the eventual sale of Infratil’s majority interest in Tilt Renewables. Phil also worked on Aurizon’s acquisition of One Rail Australia, IFM and Global Infrastructure Partners’ acquisition of Sydney Airport, Transurban’s sale of its 50% interest in the Chesapeake toll road assets and NSW Government’s sale of its 51% stake in the WestConnex toll road network.

Phil joins Azure’s infrastructure leadership team alongside Richie Baston, David Flynn and Harrison Moore. This growing team recently advised on ICG’s acquisition of Meridian Energy Australia in consortium with Shell, BlackRock’s sale of its Gretel Solar Portfolio, the sale of the Hawaiki subsea cable, Banpu Energy’s acquisition of New Energy Solar’s Australian solar portfolio, ENGIE’s sale of the Willogoleche Wind Farm (and establishment of the Australian Renewable Energy Trust), and OPTrust and ICG’s privatisation of Zenith Energy in consortium with PEP.

Mr. Prenc said, “I am very excited to be joining the Azure team. Their culture is first class, genuine, dynamic and collaborative, and their track record speaks for itself. Azure’s boutique service ethic coupled with its strategic Natixis affiliation uniquely places us to assist clients with their financing and advisory needs. I look forward to partnering with Richie, David and Harrison to serve our infrastructure clients, with a particular focus on transport and logistics, energy and digital infrastructure.”

Daniel Della Vedova has been promoted as a Partner in Azure’s Perth office.

Daniel has over 14 years of corporate advisory experience with Azure, having advised Valmec on its sale to Altrad, Macmahon on its acquisition of GBF, Force Equipment on its sale to Emeco, the sale of St John of God Health Care’s pathology business and Macmahon in securing AMNT as a strategic investor.

Daniel will continue to focus on mining services, industrial services and agriculture clients as part of the industry group led by Adrian Arundell, David Flynn, Olivia Boyne and Grant Mansell.

Tim Balston has been promoted as a Partner in Azure’s Perth office.

Tim has over 12 years of corporate advisory experience specialising in mining & metals having previously worked at Lazard, Standard Chartered and Canaccord Genuity across Perth, Sydney and London. Tim has recently advised on Ramelius Resources’ acquisition of Apollo Consolidated, Troy Resources recapitalisation, Resource Capital Funds’ sell-down of its interest in Talon Metals Corp and IMC’s sale of Millennium Minerals to Novo Resources. Tim has also worked on MMG’s sale of its Sepon copper/gold mine, Glencore’s sale of its Tahmoor coal mine and Endeavour Mining’s sale of its Nzema gold mine.

Tim will continue to focus on mining & metals clients as part of the industry group led by Matt Weaver, Chris Holman, John Toll and Elliot Hillier.

Adrian Arundell and Simon Price, Azure’s joint Managing Partners, said: “We are delighted with the senior appointments we have announced today. They are evidence of the strength and momentum in our national franchise, the high regard in which these three individuals are held by their clients and their deep expertise in their relevant sectors. We are particularly excited to be adding senior capability to our growing Sydney team to capitalise on a strong pipeline of opportunities and allow us to support more clients on the east coast and with cross-border transactions and to further action our synergies with Natixis.”



About Azure Capital

Azure Capital is a leading Australian corporate advisory firm with offices in Perth and Sydney.

Established in 2004, we provide a range of advisory services, including in relation to mergers & acquisitions (M&A), capital markets and financing transactions.

We have a large senior team of corporate finance professionals with extensive experience across a wide range of industries and transaction types.

We are focused on building lasting relationships by providing advice that is objective, analytically-driven and responsive to our clients' needs. We have many clients who we have assisted with multiple strategic decisions and transactions over extended periods of time – this continuity allows us to build up a detailed knowledge of their industries, strategies, decision-making processes and most importantly, people.

Azure Capital is an independently operated affiliate of Natixis CIB, and part of an international multi-boutique M&A network of +350 professionals, allowing us to provide the focus and dedicated service of a boutique adviser, with the support of a large global financial institution.

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